

#### What is 15 Greenwoods Close, Titirangi Worth to You?

#### Method of Sale:

**BY NEGOTIATION** has been chosen by our vendors as their method of choice. I know for buyers that choosing a method without a price can pose challenges, similar to price by negotiation these methods allow the current market to determine the final sale price. To help you with deciding what **15 Greenwoods Close** is worth to you, we have included recent sales from the area.

### Our Property Owner:

The Owners are genuinely motivated to sell their property and move on to the next stage in their property journey. Your feedback in what YOU would pay for their property is valuable as it will help them to determine what their property is worth. A property is worth what someone will pay for it.

#### **Determining Value:**

Deciding what you would pay to make this home yours is largely subjective and doesn't lead to a right or wrong answer. It is determined by a number of factors and will change for each person viewing it. Things such as finance, first impressions, value for money, personal circumstances, other properties you have seen, lost out on or made offers on will all help you to determine the price you would be willing to pay to own this home.

#### YOUR HOMEWORK - HOW TO USE THIS GUIDE:

We have selected the following properties because they have characteristics that match the property being sold (please note the date of the sale). This could be location, style, floor area, number of bedrooms, views, age, land size. We would expect this property to be somewhere within the vicinity of the sales range these properties offer. Look at each of the photos and google the properties we have suggested and compare them with the property we are selling. This will help you decide whether **YOU SEE** value below, above or at that level. The market will always dictate the final price, but we trust this document helps you to work out whether your budget will fit?

We are very happy to keep in touch with you once a property has sold with the sale price or to chat to you about recent sales in the area if you would like more information. Obviously, as each buyer is different, and each property is different so often value is more determined by what the property is worth to a specific buyer.

# Comparable Sales

RayWhite.

Prepared for: PRICE GUIDE - 15 Greenwoods

Subject property: 15 Greenwoods Close, Titirangi, Auckland

Prepared on: 10 March 2022

The Real Estate Agents Act requires any recommendation to be supported by an analysis of sold properties that are deemed comparable. These sold comparable properties have been selected based on their geographical proximity, similarity of their attributes and time of sale.

**Sale Price** \$985.000 to \$1.200.000 Median \$1,152,000 Mean \$1,113,142 The median percentage difference of sale price over CV was +50.0%. C.V \$660,000 to \$800,000 Median \$740,000 Mean \$739,285

#### 56 Atkinson Road, Titirangi, Auckland

 $3 = 1 \rightarrow$ 



 $1.026 \, \text{m}^2$ Last Sold \$985.000 - 31 Oct 21 Land Area Floor Area 80 m<sup>2</sup> Capital Value \$775,000 - 01 Jul 17 Land Value \$740,000 - 01 Jul 17 Roof Steel/G-Iron Improvements \$35,000 Walls Fibre Cement Residential **Building Age** 1960-1969 Land Use

### 11 Kashmir Road, Glen Eden, Auckland

4 🚍 1 🚽 3 🚔



Last Sold \$1.010.000 - 14 Jan 22 Land Area \$660,000 - 01 Jul 17 Floor Area 100 m<sup>2</sup> Capital Value Roof Land Value \$435.000 - 01 Jul 17 Steel/G-Iron Improvements \$225.000 Walls Wood (incl Weatherboard) Land Use Residence **Building Age** 1960-1969

# 117 Atkinson Road, Titirangi, Auckland

3 ➡ 1 → 1 ➡



Last Sold Land Area  $809 \, \text{m}^2$ \$1.065.000 - 14 Dec 21 Capital Value \$740.000 - 01 Jul 17 Floor Area  $90 \, \text{m}^2$ Land Value \$530,000 - 01 Jul 17 Roof Steel/G-Iron Walls Improvements \$210.000 Wood (incl Weatherboard)

Land Use Residential **Building Age** 1960-1969

#### 32 Konini Road, Titirangi, Auckland

3 ₩ 1 → 5 ₽



Last Sold \$1,152,000 - 13 Oct 21 Land Area Capital Value \$800,000 - 01 Jul 17 Floor Area  $80 \, \text{m}^2$ Roof Land Value \$420,000 - 01 Jul 17 Steel/G-Iron Improvements \$380,000 Walls Wood (incl Weatherboard)

Land Use Residence

Building Age 1960-1969

# Comparable Sales

RayWhite.

Wood (incl Weatherboard)

Prepared for: PRICE GUIDE - 15 Greenwoods

Subject property: 15 Greenwoods Close, Titirangi, Auckland

Improvements \$340,000

Prepared on: 10 March 2022

## 121 Captain Scott Road, Glen Eden, Auckland

4 ₩ 2 ↔



 Last Sold
 \$1,180,000 - 03 Nov 21
 Land Area
 675 m²

 Capital Value
 \$730,000 - 01 Jul 17
 Floor Area
 140 m²

 Land Value
 \$390,000 - 01 Jul 17
 Roof
 Steel/G-Iron

Land Use Residence Building Age 1960-1969

# 25 Withers Road, Glen Eden, Auckland

3 ₩



Improvements\$100,000WallsWood (incl Weatherboard)

Walls

Land Use Residence Building Age 1950-1959

## 29 Atkinson Road, Titirangi, Auckland

3 ➡ 1 → 4 ➡



Last Sold \$1.200.000 - 17 Feb 22 Land Area  $937 \, \text{m}^2$ Floor Area 110 m<sup>2</sup> Capital Value \$800,000 - 01 Jul 17 Land Value \$650,000 - 01 Jul 17 Roof Tile Profile Improvements \$150,000 Walls Mixed Material Land Use Residence 1950-1959 Building Age